

# Employee News

#### Governor M. Jodi Rell

Commissioner Peter H. O'Meara

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# "Ask the Commissioner"

If you have a question for Commissioner O'Meara, you are invited to e-mail Joan Barnish at joan.barnish@po.state.ct.us Watch for your response in future newsletter editions.

Newsworthy articles should be forwarded to your regional *DMR Employee News* contacts:

North/Linda Schaefer

West/Eunice Rivera

South/Jolie Cresimano-Goss

## State Small Business Set Aside Program Easier to Utilize

On January 23, 2006, Governor M. Jodi Rell launched an initiative that establishes a user friendly, easily accessible, application and certification process for small business enterprises available via the website <a href="http://www.biznet.ct.gov/dasibi/">http://www.biznet.ct.gov/dasibi/</a>. All Department of Mental Retardation (DMR) staff involved with Connecticut based Small Businesses Enterprises (SBEs) should support the Governor's initiative and encourage small business owners to apply for State certification using the easy on-line application; as new small businesses join the program, our agency's Small Business Set Aside Program obligations are significantly enhanced.

The **Small Business Set Aside Program** requires each state agency to set as annual goals their intention to contract with certified small contractors for at least 25% of their total projected annual expenditures. The law further requires that one quarter (25%) of the goal for small business be for certified minority/ women owned businesses.

This process also allows for exemptions for the spending of dollars that do not practically lend themselves to a bidding process. For example our day and residential private provider dollars are exempted.

DMR's agency goals have been developed by us based on direction provided by the Department of Administrative Services (DAS) and the Commission on Human Rights and Opportunities (CHRO). DMR's Set Aside Program Goal for fiscal year ending June 30, 2006 is \$10,234,000 for Certified Small Businesses (SBE). This figure includes \$2,558,475.00 for minority and women owned businesses.

The DMR Set Aside program for this year has been impacted by two factors; 1. Goals were not approved by the Department of Administration until December 2005 and 2. These goals are significantly higher than our previous year. However our Affirmative Action staff will be working closely with DAS to identify problem areas in the goal setting/achievement process and to properly assess what are realistic Set-Aside goals for the department in the future. As we establish new goals for 2006/2007, we will be asking for input from all of you.

The agency expenditures that contribute to the \$10 million SBE goal primarily occur in three areas of spending including the following accounts:

- Other Expenses (10020)
- Clinical Services (12185)
- Early Intervention (12192)

The Other Expenses account represents purchasing opportunities for many of the day-to-day goods and services utilized throughout DMR. The Clinical Services and Early Intervention accounts represent contracting opportunities for several Connecticut SBEs providing therapy and day care services.

Many of the providers that partner with our agency are women owned SBEs. Due to the fact women owned businesses also qualify as "minority owned businesses (MBE)," the agency's utilization of women owned SBEs represents a twofold level of compliance *continued on page two* 

### Small Business Set Aside Program continued from page one

with **Small Business Set Aside Program** requirements; one important exception (regarding eligibility in the small business set aside program) is that small business enterprises that are established as "non-profits" do not qualify for State certification as a SBE.

As DMR staff engage in purchasing and contracting activities, consideration must be consistently given to the availability and potential selection of Connecticut based small businesses. The consideration of SBEs should be regarded as an integral component of the purchasing/contracting process. The **DAS SBE On-Line Directory** should be consistently utilized at the onset when making purchases or searching for available contractors. The SBE On-Line Directory allows for searches by commodity, geographical availability and vendor name. The Directory is available on the State of Connecticut website, DAS Supplier Diversity Program or via the following link: <a href="https://www.das.state.ct.us/Purchase/SetAside/default.asp">www.das.state.ct.us/Purchase/SetAside/default.asp</a>

The DMR has established a successful track record utilizing Connecticut based small businesses. We hope to add to these successes by expanding the utilization of the small businesses we've established relationships with. A list of Connecticut SBEs, currently utilized by our agency, is shown below. The list might provide some good leads for future purchasing and contracting.

#### **Current Small Business Set Aside Vendors Used By Department of Mental Retardation**

A&A Office Systems Inc.

Accuworld LLC

Admiral Moving & Storage Inc.
Advanced Moving Solutions
Advanced Office Systems

Advanced Power Services LLC

AJ Waste Systems LLC Atlandtic Floor Company Automatic Door Systems Inc. Bartholomew Contract Inter

Benman Industries Inc.

Brandon Smith Reporting Serv LLC
Brescia's Printing Services Inc
C&C Janitorial Supplies Inc.
Calvert Safe & Lock Ltd
Carrington Company

Central Mechanical Services Inc. Class Act Cleaning Service LLC

Coin-o-Matic

Colonial Paving of E. Hartford

Comstock Press

Copy Rite Business Systems Craig J. Lubitski Consulting LLC

CT Mailing Sys Inc CT Steam Cleaning Inc. CT Support Services LLC

Docu Source

Eagle Fence & Guardrail

Eastern Energy Services LLC

EPS Printing Inc.
Fairfield Stationers Inc.
Fleet Business Products Inc.
Hartford Stamp Works

Hitchcock Printer & Dist Service Home Health Pavilion Inc.

Impact Security Group Inc.

Infoshred LLC
Insalco Corp

Interpreters & Translators Inc.

Izbicki Consulting
Jacqueline McKen

JAN Electronic Supplies Inc. JHA Land Management Inc.

Jim Massirio Co. Inc.

John Boyle Decorating Center

Johnstone Supply

KJ Fracasso Industries Inc.

LeBon Press Inc.

Life Safety Service & Supply

Lifeline Nursing LLC

Mattern Construction Inc.

Mazzarella Builders Inc.

New England Comm System Inc.

New England Energy Controls Inc. New England Masonry Company New England Solution System

Nortech Water & Energy Inc.

Northeast Generator of CT

Northeast Minority News Inc. P&J Sprinkler Company Inc.

**PERFECTEMP** 

Peter Webster Painters Inc. R&R Landscaping Services

RCMS Controls Inc.

RDP Agency LLC

Rehabilitation Associates of CT

RNB Enterprises

RxCare Pharmacies Inc.
Ryan Business Systems Inc.
Schmidts & Serafine's Inc.
Servicemaster of Hartford

Servus Management Corporation Standard Business Products

TEC Control Sys Inc.

The John W. Gross Company

The Lawn Ranger
TPC Associates Inc.
Tracy's Products LLC
Transfer Enterprises Inc.
Utility Communications Inc.
Waitkus Landscaping LLC

We Recycle Inc.

Westport Electric Co. Inc. Windsor Sanitation Inc.

Wolf Colorprint